



# FENESTRATION MANITOBA

Unite | Educate | Represent

The Voice of the Window  
& Door Manufacturing  
Industry in Manitoba

# Member Newsletter

OCTOBER - DECEMBER 2021

## Welcome to the new Fenestration Manitoba Newsletter.

This newsletter will be distributed to Fenestration Manitoba members on a quarterly basis. If you aren't a member yet, we encourage you to consider purchasing a membership in Fenestration Manitoba to ensure you receive future issues.

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## Fenestration Manitoba in Canadian Window and Door Manufacturer Magazine

By Gordon Seier | AGM Glass Fabricators Inc | President, Fenestration Manitoba

Fenestration Manitoba is a non-profit member-based organization composed of Manitoba window and door manufacturers and their suppliers. FenMan, as it is known, has a long history of keeping the industry informed with regard to industry methods and products and working with supplying partners to ensure our industry continues to promote best practices and innovation. Government agencies have worked with FenMan to provide support to the industry through incentives and advise and Manitoba is recognized as having some of the best window and door products in North America.

FenMan is fortunate to have a strong, knowledgeable and hardworking executive team. We are so grateful for their efforts and the time they give the organization. Al Dueck of Duxton Windows was the previous President of FenMan and was instrumental in developing and organizing the activities, events and industry promotion during the past several years. He was incredibly dedicated to FenMan and the FenCon event and promoting innovation within the province of Manitoba on product development and practices. The educational sessions set up between Nancy Zubriski (Executive Director) and Al Dueck were extremely informative. The wisdom we took back about equipment and manufacturing techniques was very valuable to our members.

The Window and Door Industry has had a trying time during the first few months of 2020 when COVID 19

came to Canada and there was concern about what affect the COVID-19 situation would have on both FenMan and our industry. After the first few months of the pandemic, the industry bounced back and is now thriving in Manitoba. Everyone has an order intake that they are working hard to meet and dealing with a challenging industry-wide material and labour shortage. Many FenMan members have risen to the occasion and helped each other out in the lending of supplies and components as needs arise. As FenMan

President, I had the opportunity to call suppliers on behalf of our members to expedite product successfully. As Covid restrictions subside the question of what the window and door industry expects to happen is still very unclear. FenMan is focused on promoting and assisting the FenMan Membership to navigate any challenges.

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valuable to our members.

We continue to look for other ways to keep the membership informed and also work through meeting with government regulators on residential and commercial applications. FenMan has also begun speaking to different educational institutions regarding developing a system to train students for a career in the window and door industry. It is an industry that provides approximately 5000 jobs in the province and is an important contributor to our economy.

I am grateful for the opportunity to lead Fenestration Manitoba with an incredible board and the help of our Executive Director Nancy Zubriski.





## 2022 Window Manufacturing Going “Face to Face” Again!

By Al Dueck | Conference Chair | FenCon '22

Wednesday, March 15-16, 2022! Mark it on your calendar and book your hotel and flights for North America's one and only window and door manufacturing conference – now located downtown – in the heart of Winnipeg!

Fenestration Manitoba is committed to the on-going development and refinement/growth of the annual FenCon Conference series held from 2017 to 2019. Obviously, COVID-19 has impacted this however, we are moving forward! FenCon22 will be held in the early spring to avoid conflicts with other events and just in time to welcome a Manitoba spring!

FenCon22 will continue to create a UNIQUE value proposition by focusing on the further development and refining of window manufacturing technology, new materials, ideas and processes AND enhanced personal interaction. Personal interaction? Yes! Primary feedback from window professionals continues to be *“I learned SO much by spending time talking to other experienced window experts including fabricators, suppliers and expert consultants!”*

The introductory series of 3 conferences (links to the first 3 conferences are available at [FenCon22.com](http://FenCon22.com)) included an intense day of detailed classroom seminars with engaging education sessions on Continuous Improvement and a 'by invitation' exhibit area.

Naturally, a great deal of the success of this type of conference relies upon the quality of the presenters, the support of the sponsoring suppliers/investors as well as the window manufacturing professionals who see the value of taking their time to attend and participate.

We have been fortunate to have the support/engagement of the Winnipeg chapter of the Canadian Manufacturers & Exporters (CME) and their very talented and knowledgeable trainers/presenters. Ian Marshall, Grand Lean Black Belt (graduate of training in the Toyota school in Japan), is just one of those trainers/presenters who has become very familiar with window manufacturing through his involvement with FenCon and is now an even more valuable resource.

We have also been fortunate to have a range of dedicated conference sponsors ranging from Cardinal Glass to

Fenestration Review to Amesbury Truth to Aquasuretech. European participants have included Thorwesten Manufacturing, an automation supplier, as well as Klaas Software and Fentro Technologies who distribute important components of “euro window systems” including Siegen's Tilt N Turn hardware.

An important element of the development of the [www.FenCon22.com](http://www.FenCon22.com) was the move to the RBC Convention Centre in 2019. This new location allows for a very

concentrated meeting/seminar area connected to nearby hotel accommodations all in a newly constructed bright and functional atmosphere.

FenCon22 programming is still being developed and we are working to ensure the continuity of this important conference. The conference will launch with an informal *Meet & Greet* event on March 15th. The program will include important topics such as further automation of the industry, continuous improvement, material finishes as well as an increasing focus on the environment and building

envelope performance to allow Manitoba manufacturers to compete in the broader world. Continuous improvement will be a key element of the most successful, forward leaning manufacturers and material finishes continue to be an important consideration as environmental considerations and durability affect the choice of coatings/finish.

Finally, the reality is that you, the manufacturing professional and leader, are the most important element of this development and learning conference. We continue to reach out to members of this exclusive group of professionals in the USA, Europe and Canada for further feedback on crucial content.

Please feel free to contact me at [apdueck@duxtonwindows.com](mailto:apdueck@duxtonwindows.com) to offer ideas on topics, presenters or even exhibitors.

### Upcoming Industry Events

- October 5, 2021  
[Fenestration Canada Regional Event](#)
- October 6 - 7, 2021  
[WMDA Executive Management Conference](#)
- October 18 - 21, 2021  
[FGIA Fall Conference](#)
- October 20 - 22, 2021  
[GPD Finland 2021](#)
- November 1-6, 2021  
[Woodworking Technology Days](#)
- November 3-6, 2021  
[Window Eurasia](#)
- November 16 - 18, 2021  
[WinDoor 2021](#)
- January 6 - 7, 2022  
[Glass Expo Southeast](#)
- January 19 - 21, 2022  
[WRLA Building & Hardware Showcase](#)
- February 10 - 11, 2022  
[AVFQ Congrès annuel](#)
- February 15 - 17, 2022  
[digital BAU](#)
- March 29 - April 1, 2022  
[Fensterbau Frontale](#)
- March 29 - 31  
[GPAD \(Glass Processing Automation Days\)](#)
- April 20, 2022  
[Top Glass Conference & Exhibits](#)
- April 6 - 7, 2022  
[Glass Expo Northeast](#)
- May 10 - 12, 2022  
[FIT Show 2022](#)
- May 11 - 12, 2022  
[Glassman Latin America](#)
- June 13 - 15, 2022  
[FenTech User Conference](#)
- September 20 - 23, 2022  
[Glasstec](#)
- October 22, 2022  
[Glasstech Asia/Fenestration Asia 2022](#)
- November 8 - 10, 2022  
[WinDoor](#)
- January 9 - 14, 2023  
[BAU 2023](#)





## Fenestration Manitoba Events Committee

By Nancy Zubriski | Executive Director | Fenestration Manitoba

The Fenestration Manitoba Golf Tournament was held on September 9, 2021 at St. Boniface Golf Club. COVID-19 restrictions impacted our out-of-town attendance however an intrepid group of golfers participated and enjoyed a great game of golf, wonderful food, contests and prizes and a fabulous fall day!

This year, we decided to forgo the annual indoor banquet and instead we featured food stations on the golf course. We also provided each golfer with a boxed lunch to enjoy the next day while participating in the virtual Awards Luncheon. The new format went over extremely well and feedback was so good we may continue this format at future golf events.

The Awards Luncheon featured the presentation of the annual Industry Builder Award. This year's recipient was Al Dueck of DUXTON Windows & Doors. Al has been involved in the Window and Door Manufacturing industry for many years. After leaving Wilmar Windows, Al founded DUXTON Windows and Doors in 1999. Al is proud to have collaborated with experts in sustainable building practices, striving to build products that will last for generations. DUXTON is a founding member of Fenestration Manitoba as well as a member of Fenestration Canada and the National Fenestration Rating Council. Al is the founding President of Fenestration Manitoba and was the Conference Chair for the FenCon Conference series in 2017, 2018 and 2019 and will chair FenCon22 scheduled for March 2022. Congratulations Al and thank you for your service to the Fenestration industry in Manitoba.

Golf contest prizes were awarded at the September 10th Awards Luncheon and the winners are shown below.

### Golf Tournament Prizes

1. Guess the Number of Tees Contest – Winner: Cody Janz of DUXTON Windows & Doors
2. Putting Contest – Winner: Jason Katcher of Alliance Door Products
3. Longest Drive – Winner: Cole Zadro of Omniglass
4. Closest to the PIN (Hole #5) – Winner: Brent Otsuji of Armwood Windows & Doors
5. Closest to the PIN (Hole #18) – Winner: Cody Janz of DUXTON Windows & Doors
6. Highest Score Team (Most Honest Award) – Winners: Gail Tanasychuk of Collins Toker, Kelsey Nordstrom and Gord Seier of AGM Glass
7. Lowest Score Team – Winners: Chris Howell, Mike Wiebe, Dan Fofonove and Jason Katcher of Alliance Door Products.

**Congratulations to all the winners and thanks to everyone for participating!**





## Fenestration Manitoba News (October 2021)

By Nancy Zubriski | Executive Director | Fenestration Manitoba

The Fenestration Manitoba Board of Directors meets the second Wednesday of each month. The board welcomes your input to the agenda so if you have an important topic, technology, activity or issue we should be aware of please don't hesitate to contact us.

For the past several months the board has been working hard to increase membership and refine the Fenestration Manitoba **Membership Package**. We hope you will take a moment to review the package and consider how your company can benefit. We are always looking for suggestions for new member benefits from both members and non-members.

Do you have news you want to share? What acquisitions are in the works? Did someone get an award? Where are

the codes going? Do you have technical news such as a well performing thermal product? Send us the information and we will look to include it in a future newsletter.

Finally, look for upcoming webinars and education sessions for members on the upcoming changes to the building code, window installation and testing. We will also be presenting information on Fenestration Manitoba's efforts around advocacy.

Its an exciting time to **join Fenestration Manitoba**. If you are not a member already we hope you consider joining

## Fenestration Manitoba Board of Directors:

**Gordon Seier, President**  
(AGM Glass Fabricators)

**Hardy Rahn, 2nd Vice-President**  
(Alliance Door Products)

**Gary Glowa, Secretary/Treasurer**  
(Inkster Park Millwork)

**Stephen Segal, Board Member**  
(Polar Windows)

**Lisa Bergeron, Board Member**  
(Jeld-Wen)

**Bryan Boyle, Board Member**  
(Intertek-ATI)

**Jim Foreman, Board Member**  
(North End Weatherstripping)

**Brent Otsuji, Board Member**  
(Armwood Windows & Doors)

**John Zadro, Board Member**  
(OmniGlass)

## Joint Canadian Fenestration Industry Initiative

By Gordon Seier | AGM Glass Fabricators Inc | President, Fenestration Manitoba



Fenestration Manitoba has been working with other organizations in Canada to develop content for a document entitled "Thermal Performance Compliance of Fenestration for the Canadian Market". The purpose of our meetings is to develop an

information piece that provides accurate information related to items that affect the performance of window and door products. This information will be a critical guide for consumers, window sales individuals, architects, specifiers writers and the public in general giving them a document that is critical to the

understanding of window performance details. This assembly of experts in the window and door industry will continue to meet to ensure this information is thoroughly discussed and is accurate and understandable.

Fenestration Manitoba's involvement in national initiatives like this provide an opportunity to provide input from a Manitoba perspective and pass on important information to the Window & Door Manufacturing industry in Manitoba. Fenestration Manitoba appreciates the opportunity to be a part of this initiative and we look forward to providing updates to industry as the work of the group progresses.

## Fenestration Manitoba Technical Committee

By Lisa Bergeron | JELD-WEN Windows & Doors | Fenestration Manitoba Board Member



NRC is expected to publish the NBC edition 2020 in December 2021. This delayed version will hold lots of interest for fenestration fabricators. While the full details will not be known until publication in December, there will be provisions for tiered

energy performance for part 9 construction, housing and small Buildings. On the Part 3 front, there were proposed changes made for combustible windows in non-combustible construction which will impact Fenestration Manitoba members.

Fenestration Manitoba will hold education sessions for its members once the code has been published. Stay tuned! Another value that membership brings.

The Fenestration Manitoba Technical Committee has been set up and are looking for members for meetings to begin in November. We are actively recruiting members for the committee which would meet about 4 times a year or as needed. If you are interested in joining our geeky little group, please contact Nancy Zubriski at [nancy@fenestrationmanitoba.ca](mailto:nancy@fenestrationmanitoba.ca). All members are welcome to join.



Your membership will help us support the Window & Door Manufacturing Industry in Manitoba.

To join Fenestration Manitoba or for more information visit our website at Fenestration Manitoba or email [info@fenestrationmanitoba.ca](mailto:info@fenestrationmanitoba.ca)